quadrupled. The 38,400 (adjusted for splits) which he purchased are now worth more than \$3 million. If he sells them at the current price,⁵ he will have about \$1.76 million left after paying taxes. In addition, he has a paper net profit of \$73,275 on the shares which he has not yet purchased. All in all, his average profit (after taxes) for each year from the date of the grant to the present would be in the neighborhood of \$261,696. To end up with a similar annual net income from straight salary, Mr. Wilson would have to earn \$2.3 million a year.

VALUE OF ALCOA STOCK OPTIONS (Based on May 8, 1959 Prices and Adjusted for Stock **Dividends and Stock Splits**)

Options Exercised, 1952-1958: Value as of May 8, 1959 Option Price

Difference

Options Outstanding, December 31, 1958: Value as of May 8, 1959 **Option** Price

Difference

Total Increase in Value Over Option Price

⁵ He has not sold any prior to this date. Sixteen hundred shares were given away as gifts but these may well have been given to members of his family.

\$85,241,679 20,394,383

\$64,847,296

\$26,475,750 16,502,852

9,972,898

\$74,820,195

FORD MOTOR COMPANY

The automobile industry has had its financial ups and downs and, as a result, many auto workers have suffered job loss or income reduction. However, thanks to a stock option plan, the living standards of at least a handful of Ford employees are well protected for some time to come. Less than 200 Ford executives have a claim upon a potential profit from stock options of about \$109 million.

VALUE OF FORD (Based on May &

Options Exercised, 1955-1958: Value as of May 8, 1959 Option Price

Difference Options Outstanding, December 31, 193 Value as of May 8, 1959 Option Price

Difference

Total Increase in Value over Option]

One Ford executive seems on the verge of probing the outer limits of stock option profit possibilities. He is Ernest Breech, a man whose annual potential gain from stock options (the before tax figure based on his average profits from stock options for the years since the grant) exceeds his \$370,000 yearly income from salaries and supplementary compensation.

As a matter of fact, in order for Mr. Breech to end up with a net income from salary and bonuses equal to his potential net income from stock options (presuming none of his shares were sold prior to May 8, 1959), he would have to have been paid more than \$5.0 million a year. Here's how Mr. Breech managed it:

1953-He received an option for 6,000 shares at a price of \$315 per share.

1955-1958—A stock split of 15 for 1 during this period increased the number of shares under his option to 90,000 shares and reduced their price to \$21. Mr. Breech bought the 90,000 shares for \$1,890,000.

STOCK OPTIONS 8, 1959 Prices)	
\$135,273,110 40,581,933	
	\$94,691,177
958:	
\$61,460,140	
46,890,136	
	14,570,004
Price	\$109,261,181