

true of many grocery stores, hardware stores—in fact, can you think of a single type of business in which a few companies are not operating at a loss each year? By these standards, they are dumping their products and are indulging in “unfair” competition with businesses which are able to operate profitably.

If trading across national boundaries were carried on by individuals, the question of dumping would seldom arise. If a British woolen manufacturer, for example, offered to sell woolens to an American importer at a price below his cost of production, the American importer would, if he gave it any thought, merely think of it as his good fortune.

But if the British government bought up British woolens and sold them in this country at prices which our manufacturers thought were below the British production costs, an international incident would arise. Not that it is possible to *know* the costs of production in Britain or anywhere else; they differ from mill to mill.

Domestic Dumping

Dumping is a process that goes on domestically all the time, and it will occur in trade between nations as long as there is trade. When dumping involves only individual producers, we can be sure that it can't last long; the producer will soon have to change his ways or go out of business. While it lasts, it works to the advantage of the consumer, and he may as well get what benefits he can from it at the expense of the producer who chooses

to use up his resources in that way. Charity is a form of dumping in that the donor disposes of his property at less than his “cost of production.” Should charity be prohibited?

Dried Eggs and Dumping

One of the clearest illustrations of dumping is the recent dried egg deal of our own government. The government bought huge quantities of eggs at high prices in order to support the egg market in this country. The eggs were dried and stored for some time in a Kansas cave. Eventually the government, feeling that it had to get rid of the dried eggs, dumped them (or gave them away) on world markets and at home at prices far below the government's cost of production—purchase price, processing, storage, etc.

Actually, dumping is more a fear and an illusion than an actuality. Steel producers, for example, may fear that some hostile foreign power may dump steel into America for a long enough period to cause some of our steel companies to fail or go out of business, thus withering away some of our productive capacity. This is merely a theoretical argument based on a groundless fear. Should some foreign power attempt to do this, it would seem a simple solution for American steel companies or steel users to buy up all the steel offered at the low prices, keeping their own plants in a stand-by condition until the foreign source of supply is exhausted or the dumpers go broke.

Finally, once the theory of imposing tariffs to prevent