

⁷ *Industry-wide Bargaining* by Professor Leo Wolman discusses the origin, causes, and effects of this trend. (63 pages; 50c.)

⁸ Other valuable discussions of the monopoly aspects of unionism include:

Iserman, Theodore R. "Unsolved Problems of Labor Law" in the *Temple Law Quarterly*, Vol. XXI: 334-356, April, 1948. Also his testimony before Senate Committee on Banking and Currency, August 2, 1949.

Machlup, Fritz. "Monopolistic Wage Determination As a Part of the General Problem of Monopoly." An address before the Economic Institute on *Wage Determination and the Economics of Liberalism*, Washington, D. C. Chamber of Commerce of the United States, 1947.

Scoville, John W. *Labor Monopolies—Or Freedom*. New York: Committee for Constitutional Government, 1946.

⁹ Richberg, Donald R. "Free Men vs. the Union Closed Shop" in *The Freeman*, July 16, 1951.

¹⁰ For a clear distinction between the methods of coercion and the method of the market place, see *Two Ways to Stop Strikes* by Leonard E. Read.

¹¹ The danger of permitting organizations to speak for their members is carefully explained in the pamphlet *On That Day Began Lies* by Leonard E. Read.

¹² Students who would further pursue the subject of bargaining may wish to refer to the excellent book by Charles E. Lindblom, *Unions and Capitalism*. New Haven: Yale University Press, 1949.

"If, to please the people, we offer what we ourselves disapprove, how can we afterwards defend our work? Let us raise a standard to which the wise and honest can repair. The event is in the hand of God."

Attributed to George Washington
during the Constitutional Convention

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IRVINGTON-ON-HUDSON, NEW YORK