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DEPARTMENT OF STATE

AIRGRAM

INCO-COTTON 17

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CA-3980

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DEC 8 2 01 PM '67

HANDLING INDICATOR

TO : All Latin American Diplomatic Posts

SUBJECT

DEC 4 11 31 AM '67

FROM : Department of State

DATE:

SUBJECT : Latin American Cotton Prospects.

REF :

The short cotton crop in the United States this year, and rapid disappearance of U. S. surplus stocks, is strengthening cotton prices on world markets, and should be reflected in larger returns from Latin American cotton exports next year.

The world carryover of raw cotton at the opening of the new season in August totaled about 26 million bales, a decline of 4.1 million from a year earlier. A further reduction will occur during this season, with most of the change in the U. S. Stocks in this country are expected to drop from 12.4 million bales as of the opening of the season to below 7 million bales by August 1, 1968. This will be the lowest end of season stock level since 1953.

Prices for most growths at the opening of the new season were at least two cents above the average of the previous year in the Liverpool market - more for longer staples - and prices are still rising.

Price c.i.f. Liverpool
(Cents per Pound)

Type	1966 Average	August 1967
Mexican 1 1/16"	29.34	31.34
Brazil, S. Paulo #5	24.77	26.96
Nicaraguan 1 1/16"	27.60	30.65
Peruvian Tanguis	37.23	37.96
Peruvian Pima	43.91	47.70

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Latin America's exports of cotton during the 1966-1967 season are estimated at about 4 million bales, of which South America shipped about 1.7 million bales, Central America about .9 million bales and Mexico about 1.4 million bales. Estimating the average price increase at only 2 cents a pound, or \$10 per bale, the value of this year's crop should exceed last year's by about \$40 million, or possibly more, since Latin American production for 1967-1968 is currently estimated at 6.9 million bales compared with 6.7 million for 1966-1967. Posts where cotton exports are a significant element of host country's exchange earnings should take account of this apparent trend in making balance of payments projections.

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